

Fusion eLearning Course Catalog



Hello, and welcome to Karmak aKademy! We're so glad you're here.

We've seen it time and time again – the most successful Karmak Fusion users are the ones who are exposed to our eLearning early and often. Whether you're new to the Karmak family or just want to learn a little more about Fusion, Karmak aKademy is the place for you.

In this course catalog, you'll find a listing of all the courses we have to offer grouped by job title, broken down by module – Accounting, Parts, Service, Sales, Lease/Rental, Systems, and Reporting/FRW.

We know that the job titles might not match yours exactly, but we hope you'll find one that matches closely with the training you'll need to do your job.

On the next page, you'll find a few helpful processes that will aid you in getting started with eLearning. And of course, if you have questions, please feel free to reach out to us at askelearning@karmak.com.

Happy learning!



Helpful Processes

Logging in to Karmak aKademy

- 1. When you receive the signup confirmation email, click the link provided.
- 2. Enter your first and last names in the corresponding fields.
- 3. Select a job title. Please keep in mind that the job titles listed might not match your job title exactly. Simply choose the one that most closely matches yours.
- 4. Select the name of your company from the Organization Name drop-down list.
- 5. Enter your branch or city, state or province, and manager's name.
- 6. Click the Save button.
- 7. Once you've logged in, all coursework pertaining to your selected job role will be added to your account.

Enrolling in Coursework

- 1. Log in to Karmak eLearning.
- 2. Select the **Catalog** option at the top of the screen.
- 3. Select the module for the courses you'd like to enroll in. After selecting it, you'll see a list of available Learning Paths and Modules. You can also use the magnifying glass to search.
- 4. When you find the course you want to enroll in, select the **Enroll** button or select **More Info** to get specifics.
- 5. Any course that you're already enrolled in will only have **More Info** option available to select.
- 6. The My Training Page will keep track of any courses completed.

Forgot Your Password?

- 1. Go to learning.karmak.com
- 2. Click the **Create/Update your password** hyperlink.
- 3. Enter your email address then click the **Send** button.
- 4. If you have an account with us, you will receive an email with instructions on how to reset your password. If you don't receive an email within a few minutes, be sure to check your spam folder and/or contact askelearning@karmak.com for further assistance.

The **only** browser supported by Karmak eLearning is **Google Chrome**.



Accounting

A/R Clerk Account Manager (Approximately 2 hours and 15 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some Fusion terminology, navigation, and more.
Accounting Daily: Accounts Receivable	This module covers some of the daily tasks you may need to perform while working in accounts receivable. This includes displaying commissions for salespeople, viewing an invoice summary, creating a sales tax adjustment invoice, and requesting customer statements.
Accounting Daily: Customer Activity	This module shows you how to post payments, post partial payments, enter a payment into unapplied, apply discounts when entering payments, enter over-payments, move payments, create a refund check, print a journal reference, and do the journal entry from cash clearing to cash in the bank.

A/P Clerk	
(Approximately 1 hour and 15 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some Fusion terminology, navigation, and more.
Accounting Daily: Accounts Payable	The Accounts Payable Daily Module walks you through the daily processes you'll need to be familiar with to work in Fusion's accounts payable applications. A/P Vendors, A/P Invoice Entry, and A/P Check Processing are a few of the topics covered in this module.

Controller	
(Approximately 1 hour and 30 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some
	Fusion terminology, navigation, and more.
Accounting Daily: General Ledger	Your General Ledger holds all your accounts and is the heart and soul
	of the accounting department. This module shows you how to make
	journal entries, reconcile accounts, and so much more!
Accounting Daily: Essential Accounting	This course will go over some important accounting reports.
Reports	This course will go over some important accounting reports.



Accounting

Accounting Management (CFO)	
(Approximately 4 hours and 30 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some
introduction to rusion busics	Fusion terminology, navigation, and more.
	This module shows you how to post payments, post partial
	payments, enter a payment into unapplied, apply discounts when
Accounting Daily: Customer Activity	entering payments, enter over-payments, move payments, create a
	refund check, print a journal reference, and do the journal entry
	from cash clearing to cash in the bank.
	Your General Ledger holds all your accounts and is the heart and soul
Accounting Daily: General Ledger	of the accounting department. This module shows you how to make
	journal entries, reconcile accounts, and so much more!
	The Accounts Payable Daily Module walks you through the daily
Accounting Daily: Accounts Payable	processes you'll need to be familiar with to work in Fusion's accounts
Accounting Daily. Accounts Payable	payable applications. A/P Vendors, A/P Invoice Entry, and A/P Check
	Processing are a few of the topics covered in this module.
	This module covers some of the daily tasks you may need to perform
Accounting Daily: Accounts Receivable	in accounts receivable, including displaying commissions for
	salespeople, viewing an invoice summary, creating a sales tax
	adjustment invoice, and requesting customer statements.
Accounting Daily: Essential Accounting	This course will go over some important accounting reports.
Reports	

Additional Accounting Courses	
(Approximately 2 hours and 15 minutes to complete)	
Accounting Daily: Fixed Assets	If you use Fixed Assets, use this module to walk you through how to set it up.
Accounting Daily: Notes Payable	This course covers the Notes Payable functions in Karmak.
Accounting Daily: OEM Financial	This course covers OEM financial crosses, unit crosses, and non-financial data, as well as walks you through transmitting an OEM financial.

Post-Live Accounting Courses	
(Approximately 15 minutes to complete)	
Troubleshooting Sales Tax	This course will give suggestions on troubleshooting sales tax
Discrepancies	discrepancies.



Accounting

Accounting Champion - All Accounting Set Up (Approximately 4 hours and 15 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some Fusion terminology, navigation, and more.
Accounting Set Up: Accounts Receivable	Learn about the applications involved in setting up your accounts receivable within Fusion. This module covers setting up customers, payment terms, payment methods, finance charges, and more!
Accounting Set Up: Accounts Payable	Here you can find everything you need to know about accounts payable setup, A/P vendors and vendor groups, and PO codes.
Accounting Set Up: General Ledger	This module covers the setup of your general ledger applications within the Fusion business system. Here you will learn about account allocations, controlled GL accounts, journal entry templates, recurring journal entries, and more!
Accounting Set Up: Sales Tax	In this module, we cover setting Fusion up to handle your sales tax.



Parts Counter (Approximately 2 hours and 15 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some Fusion terminology, navigation, and more.
Parts Daily: Point of Sale	A lot goes on at your parts counter, and this module covers most of what you'll need to know about Fusion to sell parts like a pro!
Parts Daily: Parts Miscellaneous Purchase Order	Miscellaneous purchase orders are an excellent tool for keeping track of miscellaneous charges to your parts department. Learn about the different kinds of MPOs and how to create and reference them.
Parts Daily: Inter-Branch	Do you ever need to transfer parts between branches? Then, this module is for you. Learn how to request parts from other branches, transfer parts between branches, and receive the parts, too!

Parts Pricing Manager (Approximately 1 hour and 45 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some
	Fusion terminology, navigation, and more.
Parts Set Up: Basic Pricing Set Up	To price your parts competitively, it's essential to understand the pricing
	options available to you within the Fusion business system. Take some time
	to learn about price groups, customer special pricing, and other options
	within the supplier record.
Parts Set Up: Price File	This module covers setting up your Fusion business system to create and
Administration	update parts and parts pricing from a price file.

Purchasing Manager	
(Approximately 1 hour and 45 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some Fusion terminology, navigation, and more.
Parts Daily: Inter-Branch	Do you ever need to transfer parts between branches? Then, this module is for you. Learn how to request parts from other branches, transfer parts between branches, and receive the parts, too!
Parts Daily: Purchasing	This module covers all aspects of creating purchase orders for parts in your inventory, including creating suggested purchase orders, manually requesting purchase orders, and editing purchase orders.
Parts Daily: Receiving	When parts you've ordered are delivered to your facility, you'll need to receive them into your inventory before you can sell them. This module covers all you need to know about receiving parts.



Warehouse Manager Inventory Manager (Approximately 1 hour and 30 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some Fusion terminology, navigation, and more.
Parts Daily: Inter-Branch	Do you ever need to transfer parts between branches? Then, this module is for you. Learn how to request parts from other branches, transfer parts between branches, and receive the parts, too!
Parts Daily: Physical Inventory	Discover the physical inventory process, from updating the settings to making the request, as well as finalizing an inventory count.
Parts Daily: Receiving	When parts you've ordered are delivered to your facility, you need to receive them into your inventory before you can sell them. This module covers all you need to know about receiving parts.

Shipping/Receiving (Approximately 1 hour and 30 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some Fusion terminology, navigation, and more.
Parts Daily: Inter-Branch	Do you ever need to transfer parts between branches? Then, this module is for you. Learn how to request parts from other branches, transfer parts between branches, and receive the parts, too!
Parts Daily: Physical Inventory	Discover the physical inventory process, from updating the settings to making the request, as well as finalizing an inventory count.
Parts Daily: Receiving	When parts you've ordered are delivered to your facility, you need to receive them into your inventory before you can sell them. This module covers all you need to know about receiving parts.



Parts Manager		
(Approxi	(Approximately 3 hours and 45 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some	
introduction to rusion basics	Fusion terminology, navigation, and more.	
Parts Daily: Point of Sale	A lot goes on at your parts counter, and this module covers most of what	
raits bany. Form of sale	you'll need to know about Fusion to sell parts like a pro!	
Parts Daily: Parts Miscellaneous	Miscellaneous purchase orders are an excellent tool for keeping track of	
Purchase Order	miscellaneous charges to your parts department. Learn about the different	
ruicilase Oluei	kinds of MPOs and how to create and reference them.	
	Do you ever need to transfer parts between branches? Then, this module is	
Parts Daily: Inter-Branch	for you. Learn how to request parts from other branches, transfer parts	
	between branches, and receive the parts, too!	
Parts Daily: Physical Inventory	Discover the physical inventory process, from updating the settings to	
	making the request, as well as finalizing an inventory count.	
	This module covers all aspects of creating purchase orders for parts in your	
Parts Daily: Purchasing	inventory, including creating suggested purchase orders, manually	
	requesting purchase orders, and editing purchase orders.	
Parts Daily: Receiving	When parts you've ordered are delivered to your facility, you need to	
	receive them into your inventory before you can sell them. This module	
	covers all you need to know about receiving parts.	



Parts Management (Director) – This role contains all Parts Daily courses. (Approximately 4 hours and 45 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some Fusion terminology, navigation, and more.
Parts Daily: Point of Sale	A lot goes on at your parts counter, and this module covers most of what you'll need to know about Fusion to sell parts like a pro!
Parts Daily: Parts Miscellaneous Purchase Order	Miscellaneous purchase orders are an excellent tool for keeping track of miscellaneous charges to your parts department. Learn about the different kinds of MPOs and how to create and reference them.
Parts Daily: Inter-Branch	Do you ever need to transfer parts between branches? Then, this module is for you. Learn how to request parts from other branches, transfer parts between branches, and receive the parts, too!
Parts Daily: Physical Inventory	Discover the physical inventory process, from updating the settings to making the request, as well as finalizing an inventory count.
Parts Daily: Purchasing	This module covers all aspects of creating purchase orders for parts in your inventory, including creating suggested purchase orders, manually requesting purchase orders, and editing purchase orders.
Parts Daily: Receiving	When parts you've ordered are delivered to your facility, you need to receive them into your inventory before you can sell them. This module covers all you need to know about receiving parts.
Parts Daily: Inventory Control Management	This module has everything you need to know about inventory control management, from creating to searching parts, from updating to cross-referencing parts.

Post-Live Parts Courses	
	(Available Individually)
Point of Sale – Post-Live	This course contains additional point of sale learning. This course will take approximately 15 minutes to complete.
Physical Inventory – Post-Live	This course contains additional physical inventory learning. This course will take approximately 30 minutes to complete.
Purchasing and Receiving – Post-Live	This course contains additional purchasing and receiving courses. This course will take approximately 2 hours and 30 minutes to complete.
Inventory Management – Post-Live	This course contains additional inventory management learning. This course will take approximately 2 hours to complete.
Pricing – Post-Live	This course contains additional pricing learning. This course will take approximately 1 hour and 15 minutes to complete.
Purchasing Theory – Post-Live	Learn the ins and out of purchasing theory and how to apply it in your Fusion system. This course will take approximately 15 minutes to complete.



Parts Champion - All Parts Set Up (Approximately 4 hours and 15 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some Fusion terminology, navigation, and more.
Parts Set Up: Point of Sale	This module covers the setup that needs to be completed so you can sell parts.
Parts Set Up: Inventory Control	This module guides you through what needs to be set up prior to
Management	starting to create parts.
Parts Set Up: Basic Pricing	This module helps you gain a solid understanding of all the pricing options within Fusion.
Parts Set Up: Purchasing and Receiving	This module covers the basic setup needed in order to get your Fusion system ready for purchasing and receiving.
Parts Set Up: Price Files	This module shows you how to set up parts pricing from a price file.
Parts Set Up: EHC	In this module, you'll learn how to create EHC codes and how to tie them to part numbers.
Parts Set Up: Commission	This module helps you understand how to set up commissions for your inside and outside salespeople.



Technician/Mechanic	
(Approximately 15 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some
	Fusion terminology, navigation, and more.
Service Daily: Bar Code Time	Time tracking is easy with Fusion's Bar Code Time Entry! Learn how to
Entry	clock onto a repair order, a non-billable repair type, and clock off.

Technician/Mechanic with eTech (Approximately 1 hour and 30 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some
	Fusion terminology, navigation, and more.
Service Daily: Bar Code Time	Time tracking is easy with Fusion's Bar Code Time Entry! Learn how to
Entry	clock onto a repair order, a non-billable repair type, and clock off.
Service Daily: eTech	This course covers how to set up and utilize the eTech application. Topics
	include clocking on and off, meter entry, unit history, parts request,
	technician story, technician status, the time log, and more!

Service Writer/Service Administrator/Cashier	
(Approxim	nately 4 hours and 15 minutes to complete)
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some
ilitioduction to rusion basics	Fusion terminology, navigation, and more.
	Repair orders are the heart and soul of the service module in Fusion. This
Service Daily: Repair Order 1	module covers key daily functions you will need to perform, such as
	creating and searching for repair orders and quotes, and much more.
Service Daily: Repair Order 2	A continuation of the Repair Order Module I, this course covers moving
	and deferring tasks, editing headers, and invoicing repair orders.
Service Daily: Units Module	Units are an essential part of your service shop. In this module, you will
	learn how to create units, search for them, and mass update them.
Service Daily: Repair Order Labor	This module covers adding, editing, and moving labor on repair orders.
Service Daily: Repair Order Misc.	You can add miscellaneous charges to repair orders, as well as move and
Charge	edit those charges. This module shows you how.
Service Daily: Miscellaneous	Learn how to create, edit, move, and reference miscellaneous purchase
Purchase Order	orders for your service shop.



Back Counter (Approximately 1 hour to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some Fusion terminology, navigation, and more.
Back Counter - Daily	This module covers most of what you'll need to know about Fusion to sell parts like a pro on repair orders.

Warranty Administrator	
(Approxim	nately 4 hours and 30 minutes to complete)
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some
Introduction to Fasion basics	Fusion terminology, navigation, and more.
	Repair orders are the heart and soul of the service module in Fusion. This
Service Daily: Repair Order 1	module covers key daily functions you will need to perform, such as
	creating and searching for repair orders and quotes, and much more.
Camilaa Bailuu Banain Ondan 3	A continuation of the Repair Order Module I, this course covers moving
Service Daily: Repair Order 2	and deferring tasks, editing headers, and invoicing repair orders.
Service Daily: Units Module	Units are an essential part of your service shop. In this module, you will
	learn how to create units, search for them, and mass update them.
Service Daily: Repair Order Labor	This module covers adding, editing, and moving labor on repair orders.
Service Daily: Repair Order Misc.	You can add miscellaneous charges to repair orders, as well as move and
Charge	edit those charges. This module shows you how.
Service Daily: Miscellaneous	Learn how to create, edit, move, and reference miscellaneous purchase
Purchase Order	orders for your service shop.
	This module will show you how to add SRTs to repair orders, understand
Service Daily: Service Warranty	claim management in Fusion, and download your warranty claims straight
	to your OEMs.



Service Manager	
(A	approximately 2 hours to complete)
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some Fusion terminology, navigation, and more.
Service Daily: Preventive Maintenance	As the miles fly by, preventive maintenance on your customers' units becomes more and more critical. This module will walk you through setting up new PM codes, attaching those codes to units, and reporting on what units are due for preventive maintenance.
Service Daily: Service Technician Time Management	Keeping track of technician time can feel like herding cats. Let Fusion help. This module shows you how to create and search for technician time records, view existing time, make changes and adjustments, and print bar codes.
Service Daily: Service Technician Management	Your technicians work hard every day to keep your customers' units on the road, but they also work hard to keep up to date with the latest skills and modules in the industry. Did you know you can document those achievements in the technician record? This module shows you how to view technician performance and record skill levels and modules.
Service Daily: Daily Reports	There are many reports available to you in the Service module of Fusion. Here, we cover five of the most commonly used service reports.



Service Management (Director) (Approximately 6 hours and 30 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some Fusion terminology, navigation, and more.
Service Daily: Repair Order 1	Repair orders are the heart and soul of the service module in Fusion. This module covers key daily functions you will need to perform, such as creating and searching for repair orders and quotes, and much more.
Service Daily: Repair Order 2	A continuation of the Repair Order Module I, this course covers moving and deferring tasks, editing headers, and invoicing repair orders.
Service Daily: Units Module	Units are an essential part of your service shop. In this module, you will learn how to create units, search for them, and mass update them.
Service Daily: Repair Order Labor	This module covers adding, editing, and moving labor on repair orders.
Service Daily: Repair Order Misc. Charge	You can add miscellaneous charges to repair orders, as well as move and edit those charges. This module shows you how.
Service Daily: Miscellaneous Purchase Order	Learn how to create, edit, move, and reference miscellaneous purchase orders for your service shop.
Service Daily: Service Warranty	This module will show you how to add SRTs to repair orders, understand claim management in Fusion, and download your warranty claims straight to your OEMs.
Service Daily: Preventive Maintenance	As the miles fly by, preventive maintenance on your customers' units becomes more and more critical. This module will walk you through setting up new PM codes, attaching those codes to units, and reporting on what units are due for preventive maintenance.
Service Daily: Bar Code Time Entry	Time tracking is easy with Fusion's Bar Code Time Entry! Learn how to clock onto a repair order, a non-billable repair type such as shop cleanup, and clock off.
Service Daily: Service Technician Time Management	Keeping track of technician time can feel like herding cats. Let Fusion help. This module shows you how to create and search for technician time records, view existing time, make changes and adjustments, and print bar codes.
Service Daily: Service Technician Management	Your technicians work hard every day to keep your customers' units on the road, but they also work hard to keep up to date with the latest skills and modules in the industry. Did you know you can document those achievements in the technician record? This module shows you how to view technician performance and record skill levels and modules.
Service Daily: Daily Reports	There are many reports available to you in the Service module of Fusion. Here, we cover five of the most commonly used service reports.



Post-Live Service Courses	
(Approximately 1 hour and 15 minutes to complete)	
Service – Post-Live	This course contains additional Service learning, including Customer Overrides and Void/Re-opening ROs.

Service Champion - All Service Set Up (Approximately 3 hours and 15 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some Fusion terminology, navigation, and more.
Service Set Up: Service Repair Order Detail	This module shows you what you need to set up before creating repair orders in Fusion.
Service Set Up: Service Repair Task Detail	This module covers what you need to set up before you add tasks to repair orders.
Service Set Up: Service Unit	This module walks you through setting up all the background information you will need when creating service units.
Service Set Up: Technician	This module covers setting up technicians, skill levels, module types, and shift codes.



Sales

Salesperson (Approximately 3 hours and 15 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some Fusion terminology, navigation, and more.
Sales Daily: Deal Module	Learn all the ins and outs of the deal application and deal processing in the Sales module.

Sales Coordinator (Approximately 6 hours and 15 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some Fusion terminology, navigation, and more.
Sales Daily: Unit Inventory Module	The crux of your sales business is the units you sell. In this module, you'll learn how to create and manage these units in Fusion.
Sales Daily: Local Purchase Order Module	This module walks you through LPO basics, how to create them, and how to report on them.
Sales Daily: Deal Module	Learn all the ins and outs of the deal application and deal processing in the Sales module.

Sales Coordinator with Accounting		
(Approximation	(Approximately 7 hours and 30 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some	
introduction to rusion basics	Fusion terminology, navigation, and more.	
Calca Daile a Unit Incomton a Mandala	The crux of your sales business is the units you sell. In this module, you'll	
Sales Daily: Unit Inventory Module	learn how to create and manage these units in Fusion.	
Sales Daily: Local Purchase Order	This module walks you through LPO basics, how to create them, and how	
Module	to report on them.	
Sales Daily: Deal Module	Learn all the ins and outs of the deal application and deal processing in	
	the Sales module.	
Sales Daily: Commission,	Need help with salesman commission, sales accounting, and after-sales	
Accounting, & After Sales	commission and accounting in Fusion? You've come to the right place.	



Sales

Sales Management (Director)	
(Approximately 7 hours and 30 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some
introduction to rusion basics	Fusion terminology, navigation, and more.
Calca Daile a Unit Incomtant Mandrela	The crux of your sales business is the units you sell. In this module, you'll
Sales Daily: Unit Inventory Module	learn how to create and manage these units in Fusion.
Sales Daily: Local Purchase Order	This module walks you through LPO basics, how to create them, and how
Module	to report on them.
Sales Daily: Deal Module	Learn all the ins and outs of the deal application and deal processing in
	the Sales module.
Sales Daily: Commission,	Need help with salesman commission, sales accounting, and after-sales
Accounting, & After Sales	commission and accounting in Fusion? You've come to the right place.

Sales Champion - All Sales Set Up (Approximately 3 hours and 30 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some Fusion terminology, navigation, and more.
Sales Set Up: Sales Utilities	This module covers customer use in the Sales module, branch setup for Sales, and some other basic Sales setup items.
Sales Set Up: Sales Unit	This module covers what the set up in the Fusion business system for sales units.
Sales Set Up: Sales Accounting	This module will help lay the foundation you need to walk into the sales accounting setup prepared.
Sales Set Up: Sales Flooring and Financing	This module covers Financing and Flooring, both optional features; understanding them can be helpful.



Lease/Rental

L/R Coordinator (Approximately 4 hours to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some Fusion terminology, navigation, and more.
Lease/Rental Daily: Units	You'll find everything you need to know about creating and searching for a lease/rental unit in this module.
Lease/Rental Daily: Contracts	From creating and searching for contracts to adding units, unit charges, and substitutions, this module has everything you need to hit the ground running with lease/rental contract creation.
Lease/Rental Daily: Billing	Invoicing billings, adding charges to a billing, and advanced billing are all covered in this module.
Lease/Rental Daily: Fuel Billing	This module covers all aspects of fuel billing within the lease/rental module.

L/R Manager (Approximately 4 hours to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some Fusion terminology, navigation, and more.
Lease/Rental Daily: Units	You'll find everything you need to know about creating and searching for a lease/rental unit in this module.
Lease/Rental Daily: Contracts	From creating and searching for contracts to adding units, unit charges, and substitutions, this module has everything you need to hit the ground running with lease/rental contract creation.
Lease/Rental Daily: Billing	Invoicing billings, adding charges to a billing, and advanced billing are all covered in this module.
Lease/Rental Daily: Fuel Billing	This module covers all aspects of fuel billing within the lease/rental module.



Lease/Rental

Lease/Rental Champion - All Lease/Rental Set Up (Approximately 3 hours and 15 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some Fusion terminology, navigation, and more.
Lease/Rental Set Up: Lease/Rental Unit	You'll find everything you need to set up your lease/rental units in this module.
Lease/Rental Set Up: Lease/Rental Customer	All things lease/rental customers are covered in this module.
Lease/Rental Set Up: Lease/Rental Basic Contract	This module covers some basic items you'll need to set up for your lease/rental contracts.
Lease/Rental Set Up: Lease/Rental Accounting	In this module, you'll learn about the accounting setup needed for your lease/rental module.



Systems

System Manager (Approximately 1 hour and 15 minutes to complete)	
Introduction to Fusion Basics	Welcome to Karmak Fusion! Let's get started by learning about some Fusion terminology, navigation, and more.
System Administrator Module	If you're a Fusion system administrator, this course is for you. Here, we cover setting up users, user groups, departments, printers, customer reports, comment types, pre-defined comments, parameters, and user group permissions. This course also covers scheduling jobs.



Reporting/FRW

Fusion Report Writer Analyst (Approximately 2 hours and 15 minutes to complete)	
FRW Module	This course will teach you all you need to know to get started in Fusion Report Writer, from basic navigation to creating analyses, reports, dashboards, and more!